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## **AUTHOR, SPEAKER AND TRAINER IN SALES SUCCESS**

Sylvia Perreault is an entrepreneur who has been in business for over 30 years, enjoying a long career as a real estate agent and then as a broker. She proudly practiced the profession for over 26 years. She established a high level of credibility in the industry covering all sectors of real estate (commercial, industrial and investment properties) before devoting herself entirely to her passion, residential real estate. Her passion and dedication to the cause have inspired her to write two books addressing the reality of the business and a collection of tools “Les Outils Immo-Succès” which together provide all the essential tools for success in real estate; The REALTY-SUCCESS Method. Her books are edited, published and distributed by her own company, les Editions Immo-Succès. Fluently bilingual, Sylvia Perreault is currently writing and translating her works into English.

In the summer of 2009, in response to the increasing demand of the corporate market, she launched the “**Success in Sales**” method. She finished writing two e-books filled with affirmations for achieving sales success. The first e-book is focused on the real estate industry; “The affirmations for Realty Success,” and the second for sales people in general; “Affirmations for the Amazing Salesperson”. Buoyed by her success as a Speaker in Successful Sales, she is presently writing a new **Success in Sales Guide**.